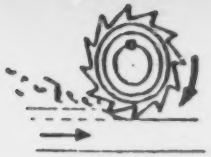



# TOTAL INDUSTRY ESTIMATE
## MACHINE TOOLS - CUTTING AND FORMING
New Orders, Cancellations, Shipments and Backlog

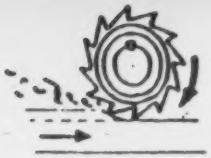
| DATE | NET NEW ORDERS Domestic | Foreign | Total | Order Backlog (In Mil. $) | SHIPMENTS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|---|
| 1985 | | | | | | | |
| Jan. | $ 195,900,000 | $ 15,550,000 | $ 211,450,000 | 1,748.30 | $ 126,550,000 | $ 11,250,000 | $ 137,800,000 |
| Feb. (p) | $ 217,700,000 | $ 19,900,000 | $ 237,600,000 | 1,819.75 | $ 151,550,000 | $ 14,600,000 | $ 166,150,000 |
| 2 Mos. | $ 413,600,000 | $ 35,450,000 | $ 449,050,000 | | $ 278,100,000 | $ 25,850,000 | $ 303,950,000 |

| DATE | GROSS NEW ORDERS Domestic | Foreign | Total | CANCELLATIONS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|
| 1985 | | | | | | |
| Jan. | $ 209,000,000 | $ 17,850,000 | $ 226,850,000 | $ 13,100,000 | $ 2,300,000 | $ 15,400,000 |
| Feb. (p) | $ 230,500,000 | $ 20,650,000 | $ 251,150,000 | $ 12,800,000 | $ 750,000 | $ 13,550,000 |
| 2 Mos. | $ 439,500,000 | $ 38,500,000 | $ 478,000,000 | $ 25,900,000 | $ 3,050,000 | $ 28,950,000 |

P - Preliminary

N.M.T.B.A. F - 1c

NOTE: This table includes industry estimate figures based on reports submitted to the National Machine Tool Builders' Association. These industry estimates have not been adjusted for change in the value of the dollar.




# INDUSTRY ESTIMATE
# METAL CUTTING TYPE MACHINE TOOLS
## New Orders, Cancellations, Shipments and Backlog

| DATE | NET NEW ORDERS Domestic | Foreign | Total | Order Backlog (In Mil. $) | SHIPMENTS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|---|
| 1985 | | | | | | | |
| Jan. | $ 124,750,000 | $ 13,000,000 | $ 137,750,000 | 1,180.45 | $ 80,600,000 | $ 9,150,000 | $ 89,750,000 |
| Feb. (p) | $ 148,050,000 | $ 15,700,000 | $ 163,750,000 | 1,235.90 | $ 98,950,000 | $ 9,350,000 | $ 108,300,000 |
| 2 Mos. | $ 272,800,000 | $ 28,700,000 | $ 301,500,000 | | $ 179,550,000 | $ 18,500,000 | $ 198,050,000 |

| DATE | GROSS NEW ORDERS Domestic | Foreign | Total | CANCELLATIONS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|
| 1985 | | | | | | |
| Jan. | $ 136,250,000 | $ 14,050,000 | $ 150,300,000 | $ 11,500,000 | $ 1,050,000 | $ 12,550,000 |
| Feb. (p) | $ 158,900,000 | $ 16,400,000 | $ 175,300,000 | $ 10,850,000 | $ 700,000 | $ 11,550,000 |
| 2 Mos. | $ 295,150,000 | $ 30,450,000 | $ 325,600,000 | $ 22,350,000 | $ 1,750,000 | $ 24,100,000 |

P - Preliminary

N.M.T.B.A. F - 1c

NOTE: This table includes industry estimate figures based on reports submitted to the National Machine Tool Builders' Association. These industry estimates have not been adjusted for change in the value of the dollar.

# INDUSTRY ESTIMATE
# METAL FORMING TYPE MACHINE TOOLS
## New Orders, Cancellations, Shipments and Backlog

| DATE | NET NEW ORDERS Domestic | Foreign | Total | Order Backlog (In Mil. $) | SHIPMENTS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|---|
| 1985 | | | | | | | |
| Jan. | $ 71,150,000 | $ 2,550,000 | $ 73,700,000 | 567.85 | $ 45,950,000 | $ 2,100,000 | $ 48,050,000 |
| Feb. (p) | $ 69,650,000 | $ 4,200,000 | $ 73,850,000 | 583.85 | $ 52,600,000 | $ 5,250,000 | $ 57,850,000 |
| 2 Mos. | $ 140,800,000 | $ 6,750,000 | $ 147,550,000 | | $ 98,550,000 | $ 7,350,000 | $ 105,900,000 |

| DATE | GROSS NEW ORDERS Domestic | Foreign | Total | CANCELLATIONS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|
| 1985 | | | | | | |
| Jan. | $ 72,750,000 | $ 3,800,000 | $ 76,550,000 | $ 1,600,000 | $ 1,250,000 | $ 2,850,000 |
| Feb. (p) | $ 71,600,000 | $ 4,250,000 | $ 75,850,000 | $ 1,950,000 | $ 50,000 | $ 2,000,000 |
| 2 Mos. | $ 144,350,000 | $ 8,050,000 | $ 152,400,000 | $ 3,550,000 | $ 1,300,000 | $ 4,850,000 |

P - Preliminary

N.M.T.B.A. F - 1d

NOTE: This table includes industry estimate figures based on reports submitted to the National Machine Tool Builders' Association. These industry estimates have not been adjusted for change in the value of the dollar.

A8050-1A

April 29, 1985

# press release

FOR RELEASE A.M. MONDAY, April 29, 1985

## MACHINE TOOL ORDERS AND SHIPMENTS RISE IN FIRST QUARTER

McLean, VA, April 29, 1985 -- First quarter industry results indicate that orders for American machine tools are 21% ahead of last year, totalling $728.25 million, according to the National Machine Tool Builders' Association, the industry's trade group. Shipments in the first three months of 1985, at $531.70 million, registered an 18% gain over 1984 first quarter totals.

Net new orders for the month of March, at $279.30 million, outpaced February's total by 18%, while shipments for the month rose 37% at $227.65 million.

With industry orders at their highest quarterly level since early 1981, Association president James A. Gray observed that, "the machine tool industry may never fully recover from the recent recession and flood tide of

- more -

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imports, however, at the moment it does seem to be convalescing rather well. Especially encouraging," said Gray, "are the recent signs of a shipment recovery, which should begin to alleviate the severe cash flow problems which many of our companies -- especially the smaller ones -- have been suffering under for some time."

For the month of March, orders in the metal cutting category of machine tools rose 39% to a level of $227 million, with shipments up by 47% at $159 million. Metal forming orders were off 29% at $52.30 million, however, shipments in the category climbed by 19%, to a total of $68.65 million.

Industry order backlogs increased slightly in March to $1.87 billion from a total of $1.82 billion the previous month.

# # # # # # # #

# COMPARISON CHART

## NET NEW ORDERS -- MACHINE TOOLS
(Thousands of Dollars)

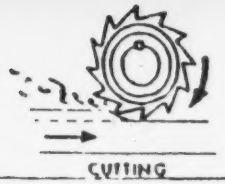
| | METAL CUTTING | | | METAL FORMING | | | TOTAL Cutting and Forming | | |
|---|---|---|---|---|---|---|---|---|---|
| | Domestic | Foreign | Total | Domestic | Foreign | Total | Domestic | Foreign | Total |
| March 1985 | 202,700 | 24,300 | 227,000 | 47,050 | 5,250 | 52,300 | 249,750 | 29,550 | 279,300 |
| Feb. 1985 | 148,050 | 15,700 | 163,750 | 69,550 | 4,200 | 73,750 | 217,600 | 19,900 | 237,500 |
| % Change | | | | | | | | | |
| Mar. 1985:Feb. 1985 | +36.9 | +54.8 | +38.6 | -32.4 | +25.0 | -29.1 | +14.8 | +48.5 | +17.6 |
| March 1984 | 131,900 | 14,600 | 146,500 | 56,750 | 5,200 | 61,950 | 188,650 | 19,800 | 208,450 |
| % Change | | | | | | | | | |
| Mar. 1985:Mar. 1984 | +53.7 | +66.4 | +54.9 | -17.1 | +1.0 | -15.6 | +32.4 | +49.2 | +34.0 |
| Year To Date 1985 | 475,500 | 53,000 | 528,500 | 187,750 | 12,000 | 199,750 | 663,250 | 65,000 | 728,250 |
| Year To Date 1984 | 376,100 | 36,650 | 412,750 | 175,800 | 11,900 | 187,700 | 551,900 | 48,550 | 600,450 |
| % Change | | | | | | | | | |
| 1985 : 1984 | +26.4 | +44.6 | +28.0 | +6.8 | +0.8 | +6.4 | +20.2 | +33.9 | +21.3 |

## SHIPMENTS -- MACHINE TOOLS
(Thousands of Dollars)

| | METAL CUTTING | | | METAL FORMING | | | TOTAL Cutting and Forming | | |
|---|---|---|---|---|---|---|---|---|---|
| | Domestic | Foreign | Total | Domestic | Foreign | Total | Domestic | Foreign | Total |
| March 1985 | 140,350 | 18,650 | 159,000 | 64,200 | 4,450 | 68,650 | 204,550 | 23,100 | 227,650 |
| Feb. 1985 | 98,950 | 9,350 | 108,300 | 52,700 | 5,250 | 57,950 | 151,650 | 14,600 | 166,250 |
| % Change | | | | | | | | | |
| Mar. 1985:Feb. 1985 | +41.8 | +99.5 | +46.8 | +21.8 | -15.2 | +18.5 | +34.9 | +58.2 | +36.9 |
| March 1984 | 112,350 | 10,150 | 122,500 | 60,000 | 6,750 | 66,750 | 172,350 | 16,900 | 189,250 |
| % Change | | | | | | | | | |
| Mar. 1985:Mar. 1984 | +24.9 | +83.7 | +29.8 | +7.0 | -34.1 | +2.8 | +18.7 | +36.7 | +20.3 |
| Year To Date 1985 | 319,900 | 37,150 | 357,050 | 162,850 | 11,800 | 174,650 | 482,750 | 48,950 | 531,700 |
| Year To Date 1984 | 273,000 | 25,100 | 298,100 | 135,950 | 15,450 | 151,400 | 408,950 | 40,550 | 449,500 |
| % Change | | | | | | | | | |
| 1985 : 1984 | +17.2 | +48.0 | +19.8 | +19.8 | -23.6 | +15.4 | +18.0 | +20.7 | +18.3 |

Source: National Machine Tool Builders' Association

Form No. PRCC-2




# TOTAL INDUSTRY ESTIMATE
# MACHINE TOOLS - CUTTING AND FORMING
New Orders, Cancellations, Shipments and Backlog

| DATE | NET NEW ORDERS Domestic | Foreign | Total | Order Backlog (In Mil. $) | SHIPMENTS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|---|
| 1985 | | | | | | | |
| Jan. | $ 195,900,000 | $ 15,550,000 | $ 211,450,000 | 1,748.30 | $ 126,550,000 | $ 11,250,000 | $ 137,800,000 |
| Feb. | $ 217,600,000 | $ 19,900,000 | $ 237,500,000 | 1,819.55 | $ 151,650,000 | $ 14,600,000 | $ 166,250,000 |
| March (p) | $ 249,750,000 | $ 29,550,000 | $ 279,300,000 | 1,871.20 | $ 204,550,000 | $ 23,100,000 | $ 227,650,000 |
| 3 Mos. | $ 663,250,000 | $ 65,000,000 | $ 728,250,000 | | $ 482,750,000 | $ 48,950,000 | $ 531,700,000 |

| DATE | GROSS NEW ORDERS Domestic | Foreign | Total | CANCELLATIONS Domestic | Foreign | Total |
|---|---|---|---|---|---|---|
| 1985 | | | | | | |
| Jan. | $ 209,000,000 | $ 17,850,000 | $ 226,850,000 | $ 13,100,000 | $ 2,300,000 | $ 15,400,000 |
| Feb. | $ 230,450,000 | $ 20,650,000 | $ 251,100,000 | $ 12,850,000 | $ 750,000 | $ 13,600,000 |
| March (p) | $ 266,100,000 | $ 32,350,000 | $ 298,450,000 | $ 16,350,000 | $ 2,800,000 | $ 19,150,000 |
| 3 Mos. | $ 705,550,000 | $ 70,850,000 | $ 776,400,000 | $ 42,300,000 | $ 5,850,000 | $ 48,150,000 |

P - Preliminary

N.M.T.B.A. F - 1c

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